# Kenan

Dec 2022

# Amdocs Kenan

Amdocs Kenan provides more functionality and more value than ever with continuous investment

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## Invoice consolidation

- **Reap rewards quicker:** Achieve unified invoice consolidation earlier without the long wait for full migration.
- **OPEX:** Impact on OPEX due to streamlining of revenue reporting/ accounting through single system.
- **Marketing:** Increase customer satisfaction/revenue by providing convergent invoicing through bundled discount across LOB/System.

## Efficient account management

- **Marketing:** Increase customer base/revenue by offering shared benefits across student groups, communities & Corporates.
- **Operational efficiency:** Enjoy enterprise level discounts without the need for accounts to be moved to be part of the hierarchy.

## Bill cycle parallelization

- **Revenue & collection:** Improve enterprise experience by providing accurate bills on time. (Airtel – 30% reduction in billing timelines) leading to timely revenue booking and collection

## Reduce time to create bulk accounts/services and other entities

- **Faster enterprise account/service readiness** to enable faster revenue recognition
- **Customer management:** Improved customer service through bulk customer management

## Innovative tariff schemes

- **Marketing:** Increase customer base/revenue through innovative offering

# Split charge across hierarchies

- **Adaptability to configure** who pays for what and keep track of partner invoices
- **ROI:** A multi-fold benefit essentially leading to good ROI; e.g., Same instance leveraged for multiple revenue streams

# Wholesale rating

- **Clear validation:** Easily create wholesale summary invoice to be verified with partner as part of partner contract

# Reward prompt payment

- **Enable customer loyalty** by identifying and extending discounts for prompt payment
- **Improved payment collections:** Increase collections and reduce exposure

# Project based billing (non-cycle based)

- **Tap new revenue streams** by introducing services that bill based on milestones met rather than bill cycle

# Contractually agreed pricing (bill on behalf of the incumbent biller)

- **Utilize flexibility** to enable different price models within hierarchy

# Support emerging LOBs – high transaction 5G, IoT and M2M

- **Quickly set up intuitive account models** without the need to track each individual sensor participating in the service.
- **ROI:** Same single instance leveraged for multiple revenue streams

# Improve bill accuracy

- **Customer management:** Improved Customer Service and OPEX as call center loads reduced

# Introduce process automation

- **Manpower efficiencies:** 30% reduction in Billing FTEs due to upgrade and process automation in the case of Amdocs Managed Services